

INTERVIEW QUESTIONS

- Tell me about an occasion when you believe that you delighted a customer, either internal or external.
- Tell me about a time when you had to deal with an irate customer.
- When you work with a team, describe the role that you are most likely to play on the team.
- Describe a time when you were in conflict with a co-worker and how you resolved the situation.
- Describe the work environment or culture in which you are the most productive and happy
- Describe the best boss you've ever had or wish you had
- Describe the management style that will bring forth your best work and efforts.
- What is the single most important factor that must be present in your work environment for you to be successfully and happily employed? Now that you have answered that question, what were two others that you debated about responding before you gave the response that you chose?
- What are the three to five expectations that you have of senior leaders in an organization where you will work successfully?
- Tell me something about yourself that isn't on your resume
- Why do you want to work here?
- Describe a time when you did NOT have sufficient time to complete your work. What did you do?
- What career accomplishment makes you the proudest?
- Describe a time when you set a goal. How did you achieve it?
- Tell me about a difficult work situation and how you overcame it.
- Why do you want to leave your current employer?
- Describe a time when your team was undergoing change. How did that impact you, and how did you adapt?
- Tell me about a time you had a particularly heavy workload. How did you handle it?
- How do you want to improve yourself in the next year?
- Describe a time when you made a mistake, and what you did to correct it.



- What is your mentor and training style for your direct reports?
- Every company has its quirks/dysfunctionality...what are the quirks of your current employer?
- How do you balance your career and your personal life?
- What has been the most difficult ethical decision you have made?
- At your current job, where do you relate best? With your peers, your staff or your boss?
- How do you rate yourself in terms of face to face communication?
- How do you stay in the loop to manage your staff's performance?
- Where do you disagree with your boss most?
- What do you know about CPC?
- Tell me about your job search? What has your experience been?
- What criteria are you using to select your next job?
- Let's switch roles, when you interview someone, what do you generally look for in terms of experience and overall style and fit in a culture?
- What has been your favorite job to date and why?
- What makes YOU stand out from your peers?
- How many hours in a week do you find it necessary to work to get your job done?
- How do you place value on your job?